

REAL ESTATE MARKET REPORT

Third Quarter | 2020

Newton
Brookline
Needham
Wellesley
West Roxbury





THE GALLERY

New Listings



Waban \$4,500,000

Completely renovated, spacious, light-filled, 1916 Spanish Colonial on a private, peaceful, beautifully landscaped one-acre lot with stunning views in Waban.



Waban \$4,495,000

Rarely available opportunity to live in the heart of Waban Square overlooking the eleventh fairway and green on Brae Burn Country Club.



West Newton Hill \$3,998,000

This majestic home is perched on West Newton Hill offering 5-6 gracious sized bedrooms, 6 full & 2 half bathrooms. This sun drenched home offers a dramatic two story foyer with a wonderful open floor plan.



Waban \$3,799,000

Spectacular new construction in Waban. First floor is comprised of large kitchen with adjacent family room with gas fireplace, dining room, library, living room as well a bedroom with full bath.



Newton \$3,150,000

New Construction designed to meet today's lifestyle. Stunning build with both Craftsman detail to be found in the built ins and coffered ceiling that meet the contemporary features this home has to offer.



Waban \$3,148,000

This wonderful craftsman style home in the heart of Waban Village features 5 bedrooms, 5.5 baths with 6800 sqft of luxurious living space on 4 levels. and a wonderful open floor plan ideal for entertaining.



West Newton Hill \$2,895,000

West Newton Hill Victorian masterfully restored and updated for todays living. The expansive first floor features a large living room, dining room, library, kitchen and family room and a beautiful yard.



Newton \$2,798,000

Gorgeous new construction contemporary home with scenic Charles River views. Offering 6300 sqft of luxurious living with direct river access. Featuring a wonderful open floor plan ideal for entertaining.



Chestnut Hill \$2,099,000

A sun-filled English Cotswold residence in desirable Chestnut Hill. Built in 1927, this simply elegant nine room, four bedroom, three and one-half bath home offers 21st century upgrades for move-in ready family living.



COLDWELL BANKER
REALTY



Newton Centre \$1,999,000

Move right into this like-new, 12 room Colonial on a cul-de-sac in Newton Centre. Natural light abounds throughout this thoughtfully designed home. It features an open floor plan with generous rooms,



Newton \$1,995,000

Situated on a tree lined street in one of Newton's most sought-after locations. This classic New England center entrance colonial with wonderful outdoor space boasts many tasteful updates while keeping with the original charm and character.



Chestnut Hill \$1,900,000

Distinctive and dramatic brick home in desirable Chestnut Hill neighborhood is an entertainer's delight. This home offers wonderful space and is sited on over 17,000 sf of land.



Newton \$1,689,000

Magnificent Grand Victorian two-family in pristine condition located in Newton Corner's desirable Hunnewell Hill neighborhood. This renovated home combines the architectural details of classic Victorian with designer flair.



Waban \$1,650,000

In the heart of desirable Waban Square! This amazing colonial stands with pride in front of newly renovated Angier School, just steps away from Waban T (Green Line), Waban Library, the Windsor Club, restaurants, and shopping,



Brookline \$1,648,000

Stunning fully gut renovated ranch home in South Brookline/Chestnut Hill location. Featuring 5 bedrooms & 4 full bathrooms, this amazing home was expanded to include over 2900 sqft of luxurious sun drenched living space.



Newton Corner \$1,648,000

Sophistication and elegance blended with beautiful architectural details describe this new construction sun drenched 3500+ sqft townhouse built by one of Newton's premier builders, Northern Lights Development.



Waltham \$1,625,000

Introducing Clark Lane Estates the first of three new colonials being built in the prestigious Piety Corner section of Waltham. The first floor is comprised of living room, dining room, kitchen, with breakfast nook that opens up to a large family room with gas fireplace.



Charlestown \$1,495,000

Meticulous new gut renovation of this single family home by a respected, local builder. 2,383 square feet of living space, four bedrooms, and three and one-half bathrooms, private patio and leased parking.



Chestnut Hill \$1,495,000

Enjoy fresh air and the ease of luxury city living! Dramatic, one of a kind two-plus bedroom unit at The Waterworks in Chestnut Hill. Enjoy the outdoors from the two lush terraces providing over 800 sq.ft. of outdoor living.



Dedham \$1,350,000

This meticulously maintained Colonial style home in Precinct 1, is sited on almost an acre of professionally landscaped land with access to the Charles River.



Auburndale \$1,295,000

Here's the property you have been waiting for -- a lovely home on the Islington Peninsula which is known for its conservation land and is surrounded by the Charles River. Easy access to major routes and highways.



Newton Centre \$1,250,000

Located in the heart of Newton Centre, this 3 bed, 3.5 bath detached townhome with garage parking offers the best of all worlds. Soaring ceilings, large windows, open floor plan, charming porch and balcony make this a true gem.



Chestnut Hill \$1,150,000

In elegant Hampton Place, a serene 2 bedroom, 2 bath unit on the 3rd floor with wonderful westerly views. Steps to Chestnut Hill's restaurants, shops, medical annexes, and Wegmans. Quick access to wooded walking trails and bus to Kenmore Square.



Chestnut Hill \$1,138,000

Sensational Chestnut Hill location. Fully gut renovated condo with over 1,900 sqft. of sun-splashed living space. Featuring 2 bedrooms and 2 full baths, this home has gleaming hardwood floors and plenty of windows throughout.



THE TOP TEN

Third Quarter | 2020

Top 10 Single Family Sales

1. 150 Woodland Rd | Brookline
\$23,000,000
8 Beds, 7F Baths, 5H Baths,
2. 29 Cliff Road | Wellesley
\$8,750,000
7 Beds, 6F Baths, 3H Baths
3. 1 & 11 Kenilworth Rd | Wellesley
\$4,860,000
5 Beds, 4F Baths, 1H Baths
4. 125 Yarmouth Rd | Brookline
\$7,550,000
7 Beds, 7FBaths, 2H Baths
5. 103 Livingston Rd | Wellesley
\$7,375,000
7 Beds, 7F Baths, 2H Baths
6. 10 Albion Rd | Wellesley
\$4,950,000
6 Beds, 6F Baths, 3H Baths
7. 62 Hampshire Rd | Wellesley
\$4,950,000
7 Beds, 6F Baths, 1H Baths
8. 60 White Oak Rd | Wellesley
\$4,795,000
5 Beds, 6F, 1H Baths
9. 111 Forest Ave | Wellesley
\$4,780,000
6 Beds, 7F Baths, 1H Baths
10. 108 Reservoir Ave | Newton
\$4,700,000
5 Beds, 6F Baths, 1H Baths

Top 10 Condominium Sales

1. 27 Colchester St, U:27 | Brookline |
\$3,900,000
5 Beds, 6 Baths, 1H Bath
2. 71 Westbourne Terr | | Brookline
\$3,435,000
4 Beds, 4F Baths, 1H Bath
3. 77 Kenwood Street | Brookline
\$2,599,900
4 Beds, 4F Baths, 1H Bath
4. 189 Walnut Street | Brookline
\$2,500,000
5 Beds, 5F Baths, 1H Bath
5. 158 Winthrop Rd, U5 | Brookline
\$2,450,000
3 Beds, 3F Baths, 1H Bath
6. 39 Verndale Street | Brookline
\$2,250,000
5 Beds, 4F Baths, 0H Bath
7. 48 York Terrace | Brookline
\$2,245,000
4 Beds, 4F Baths, 0H Bath
8. 76 Verndale St, U2 | Brookline
\$2,200,000
4 Beds, 3F Baths, 1H Bath
9. 20 Chapel St, C1001 | Brookline
\$2,127,500
3 Beds, 3F Baths, 1H Bath
10. 158 Winthrop Rd, U4 | Brookline
\$2,100,000
3 Beds, 2F Baths, 1H Bath

Top 10 Multi Family Sales

1. 261 Tappan Street | Brookline
\$3,400,000
2 Units
2. 63-65 Green Street | Brookline
\$3,200,000
2 Units
3. 10-12 Shailer Street | Brookline
\$2,650,000
2 Units
4. 130-32 Beals Street | Brookline
\$2,400,000
2 Units
5. 84 Lawton Street | Brookline
\$2,160,000
2 Units
6. 107 Pearl Street| Newton
\$1,500,000
3 Units
7. 69 Lincoln Street | Newton
\$1,494,500
2 Units
8. 140 Jewett Street | Newton
\$1,310,000
3 Units
9. 2 Elm Street | Wellesley
\$1,275,000
2 Units
10. 323-325 Langley Rd | Newton
\$1,272,000
2 Units

Note:
Top 10 2020 Third Quarter are from all firms per
MLS PIN data as of 11/11/20. The following mar-
ket report pages reflect data pulled on SF, CC,
and MF that includes Newton, Brookline, Need-
ham, Wellesley, West Roxbury

AUBURNDALE

Third Quarter | 2020



\$26.4M

Total Market Volume

16.9% decrease from Q3 2019's
Total Market Volume for Auburndale.

Single-Family	\$18,861,675
Condominiums	\$3,415,400
Multi-Family	\$1,998,000

24

Total Number of Sales

14.3% decrease from Q3 2019's Total
Number of Sales for Auburndale.

Single-Family	17
Condominiums	5
Multi-Family	2

15

Average Days to Offer

68.7% decrease from Q3 2019's
Average Days to Offer for Auburndale.

Single-Family	17
Condominiums	13
Multi-Family	4



\$1.0M

Average Sale Price

10.8% decrease from Q3 2019's
Average Sale Price for Auburndale.

Single-Family	\$1,109,510
Condominiums	\$683,080
Multi-Family	\$999,000

\$404

Average List \$/SqFt

0.6% decrease Year Over Year in
the Average List \$/SqFt.
By Property Type:

Single-Family	\$488.75
Condominium	\$367.59
Multi-Family	\$356.67

\$411

Average Sale \$/SqFt

3.0% increase Year Over Year in the
Average Sale \$/SqFt.
By Property Type:

Single-Family	\$487.45
Condominium	\$367.40
Multi-Family	\$377.59



CHESTNUT HILL

Third Quarter | 2020



\$23.0M

Total Market Volume

-21.4% decrease from Q3 2019's Total Market Volume for Chestnut Hill.

Single-Family	\$15,114,888
Condominiums	\$7,880,000
Multi-Family	\$0

19

Total Number of Sales

-17.3% decrease from Q3 2019's Total Number of Sales for Chestnut Hill.

Single-Family	8
Condominiums	11
Multi-Family	0

36

Average Days to Offer

-16.3% decrease from Q3 2019's Average Days to Offer for Chestnut Hill.

Single-Family	62
Condominiums	17
Multi-Family	NA

\$1.2M

Average Sale Price

-4.9% decrease from Q3 2019's Average Sale Price for Chestnut Hill.

Single-Family	\$1,889,361
Condominiums	\$716,364
Multi-Family	NA

\$537

Average List \$/SqFt

+19.3% increase Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$532.59
Condominium	\$541.47
Multi-Family	NA

\$526

Average Sale \$/SqFt

+18.3% decrease Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$531.69
Condominium	\$522.19
Multi-Family	NA

\$104.9M

Total Market Volume

+30.9% increase from Q3 2019's
Total Market Volume for Newton
Centre.

Single-Family	\$88,297,000
Condominiums	\$13,134,900
Multi-Family	\$3,482,000

68

Total Number of Sales

+28.3% increase from Q3 2019's
Total Number of Sales for Newton
Centre.

Single-Family	50
Condominiums	15
Multi-Family	3

25

Average Days to Offer

-3.8% decrease from Q3 2019's
Average Days to Offer for Newton
Centre.

Single-Family	28
Condominiums	15
Multi-Family	22

NEWTON CENTRE

INCLUDES OAK HILL | THOMPSONVILLE 02459

Third Quarter | 2020



\$1.5M

Average Sale Price

+2.1% increase from Q3 2019's
Average Sale Price for Newton Centre.

Single-Family	\$1,765,940
Condominiums	\$875,660
Multi-Family	\$1,160,667

\$484

Average List \$/SqFt

+13.1% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$476.61
Condominium	\$478.75
Multi-Family	\$496.44

\$472

Average Sale \$/SqFt

+9.6% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$472.83
Condominium	\$475.91
Multi-Family	\$469.11





NEWTON CORNER

INCLUDES NONANTUM 02458
Third Quarter | 2020

\$50.1M

Total Market Volume

-2.9% decrease from Q3 2019's Total Market Volume for Newton Corner.

Single-Family	\$32,283,500
Condominiums	\$12,228,500
Multi-Family	\$5,635,000

41

Total Number of Sales

-24.1% decrease from Q3 2019's Total Number of Sales for Newton Corner.

Single-Family	20
Condominiums	16
Multi-Family	5

39

Average Days to Offer

+8.3% increase from Q3 2019's Average Days to Offer for Newton Corner.

Single-Family	30
Condominiums	53
Multi-Family	34

\$1.2M

Average Sale Price

+27.9% increase from Q3 2019's Average Sale Price for Newton Corner.

Single-Family	\$1,614,175
Condominiums	\$764,281
Multi-Family	\$1,127,000

\$394

Average List \$/SqFt

-20.9% decrease Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$498.75
Condominium	\$458.74
Multi-Family	\$363.30

\$436

Average Sale \$/SqFt

+12.2% increase Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$493.02
Condominium	\$448.20
Multi-Family	\$366.82



NEWTON HIGHLANDS

Third Quarter | 2020



\$35.5M

Total Market Volume

-16.5% decrease from Q3 2019's Total Market Volume for Newton Highlands.

Single-Family	\$26,088,380
Condominiums	\$6,015,000
Multi-Family	\$2,434,500

30

Total Number of Sales

-20.0% decrease from Q3 2019's Total Number of Sales for Newton Highlands.

Single-Family	21
Condominiums	6
Multi-Family	2

27

Average Days to Offer

+50% increase from Q3 2019's Average Days to Offer for Newton Highlands.

Single-Family	26
Condominiums	25
Multi-Family	18



\$1.2M

Average Sale Price

-2.9% decrease from Q3 2019's Average Sale Price for Newton Highlands.

Single-Family	\$1,242,304
Condominiums	\$1,002,500
Multi-Family	\$1,217,250

\$521

Average List \$/SqFt

+14.4% increase Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$504.98
Condominium	\$559.31
Multi-Family	\$498.60

\$512

Average Sale \$/SqFt

+15.7% increase Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$506.45
Condominium	\$556.65
Multi-Family	\$475.83



NEWTON LOWER FALLS

Third Quarter | 2020

\$4.5M

Total Market Volume

-26.2% decrease from Q3 2019's
Total Market Volume for Lower Falls.

Single-Family	\$4,523,000
Condominiums	\$0
Multi-Family	\$0

5

Total Number of Sales

-16.7% increase from Q3 2019's Total
Number of Sales for Lower Falls.

Single-Family	5
Condominiums	0
Multi-Family	0

27

Average Days to Offer

+80% increase from Q23 2019's
Average Days to Offer for Lower Falls.

Single-Family	27
Condominiums	NA
Multi-Family	NA

\$905K

Average Sale Price

-11.4% decrease from Q3 2019's
Average Sale Price for Lower Falls.

Single-Family	\$904,600
Condominiums	\$0
Multi-Family	\$0

\$499

Average List \$/SqFt

-2.0% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$498.69
Condominium	NA
Multi-Family	NA

\$505

Average Sale \$/SqFt

+20.5% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$504.64
Condominium	NA
Multi-Family	NA





NEWTON UPPER FALLS

Third Quarter | 2020

\$15.8M

Total Market Volume

+132.1% increase from Q3 2019's
Total Market Volume for Upper Falls.

Single-Family	\$5,603,000
Condominiums	\$10,257,153
Multi-Family	\$0

18

Total Number of Sales

+80% increase from Q3 2019's Total
Number of Sales for Upper Falls.

Single-Family	5
Condominiums	13
Multi-Family	0

37

Average Days to Offer

+15.6% increase from Q3 2019's
Average Days to Offer for Upper Falls.

Single-Family	43
Condominiums	35
Multi-Family	NA

\$881K

Average Sale Price

+28.9% increase from Q3 2019's
Average Sale Price for Upper Falls.

Single-Family	\$1,120,600
Condominiums	\$789,012
Multi-Family	NA

\$422

Average List \$/SqFt

-10.7% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$385.23
Condominium	\$459.03
Multi-Family	NA

\$414

Average Sale \$/SqFt

-12.0% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$375.06
Condominium	\$452.25
Multi-Family	NA



NEWTONVILLE

Third Quarter | 2020



\$26.8M

Total Market Volume

+43.3% increase from Q3 2019's
Total Market Volume for Newtonville.

Single-Family	\$14,651,000
Condominiums	\$12,109,000
Multi-Family	\$0

23

Total Number of Sales

+12.1% decrease from Q3 2019's
Total Number of Sales for Newtonville.

Single-Family	13
Condominiums	10
Multi-Family	0

26

Average Days to Offer

+62.5% increase from Q3 2019's
Average Days to Offer for Newtonville.

Single-Family	16
Condominiums	39
Multi-Family	NA



\$1.2M

Average Sale Price

+18.4% increase from Q3 2019's
Average Sale Price for Newtonville.

Single-Family	\$1,127,000
Condominiums	\$1,210,900
Multi-Family	\$0

\$462

Average List \$/SqFt

+10.1% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$464.36
Condominium	\$459.26
Multi-Family	NA

\$458

Average Sale \$/SqFt

+9.7% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$462.52
Condominium	\$452.99
Multi-Family	NA



WABAN

Third Quarter | 2020

\$42.9M

Total Market Volume

+11.5% increase from Q3 2019's
Total Market Volume for Waban.

Single-Family	\$40,467,125
Condominiums	\$2,475,000
Multi-Family	\$0

28

Total Number of Sales

+27.2% increase from Q3 2019's
Total Number of Sales for Waban.

Single-Family	25
Condominiums	3
Multi-Family	0

23

Average Days to Offer

-28.1% decrease from Q3 2019's
Average Days to Offer for Waban.

Single-Family	25
Condominiums	4
Multi-Family	NA

\$1.5M

Average Sale Price

-12.4% decrease from Q3 2019's
Average Sale Price for Waban.

Single-Family	\$1,618,685
Condominiums	\$825,000
Multi-Family	NA

\$486

Average List \$/SqFt

+3.4% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$487.74
Condominium	\$483.74
Multi-Family	NA

\$494

Average Sale \$/SqFt

+6.9% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$487.67
Condominium	\$500.72
Multi-Family	NA



WEST NEWTON

Third Quarter 2020



\$75.7M

Total Market Volume

+11.8% increase from Q3 2019's Total Market Volume for West Newton.

Single-Family	\$62,677,000
Condominiums	\$10,970,500
Multi-Family	\$2,075,000

54

Total Number of Sales

+3.8% increase from Q3 2019's Total Number of Sales for West Newton.

Single-Family	40
Condominiums	12
Multi-Family	2

32

Average Days to Offer

+14.3% increase from Q3 2019's Average Days to Offer for West Newton.

Single-Family	28
Condominiums	43
Multi-Family	36



\$1.4M

Average Sale Price

+7.7% increase from Q3 2019's
Average Sale Price for West Newton.

Single-Family	\$1,566,925
Condominiums	\$914,208
Multi-Family	\$1,037,500

\$458

Average List \$/SqFt

+11.6% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$525.01
Condominium	\$455.68
Multi-Family	\$392.37

\$456

Average Sale \$/SqFt

+12.4% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$520.83
Condominium	\$456.56
Multi-Family	\$389.19

\$202M

Total Market Volume

+28.6% increase from Q3 2019's
Total Market Volume for Brookline.

Single-Family	\$121,767,233
Condominiums	\$156,422,862
Multi-Family	\$13,810,000

190

Total Number of Sales

+1.6% increase from Q3 2019's Total
Number of Sales for Brookline.

Single-Family	46
Condominiums	139
Multi-Family	5

30

Average Days to Offer

+3.4% increase from Q3 2019's
Average Days to Offer for Brookline.

Single-Family	43
Condominiums	26
Multi-Family	10



BROOKLINE

Third Quarter | 2020

\$1.5M

Average Sale Price

+26.6% increase from Q3 2019's
Average Sale Price for Brookline.

Single-Family	\$2,647,114
Condominiums	\$1,125,344
Multi-Family	\$2,762,000

\$672

Average List \$/SqFt

+9.11% increase Year Over Year in
the Average Sale \$/SqFt.

By Property Type:

Single-Family	\$673.20
Condominium	\$742.29
Multi-Family	\$598.97

\$676

Average Sale \$/SqFt

+9.4% increase Year Over Year in
the Average Sale \$/SqFt.

By Property Type:

Single-Family	\$648.25
Condominium	\$734.20
Multi-Family	\$635.29



NEEDHAM

Third Quarter | 2020



\$143.6M

Total Market Volume

-8.2% decrease from Q3 2019's Total Market Volume for Needham.

Single-Family	\$134,961,580
Condominiums	\$8,644,400
Multi-Family	\$0

106

Total Number of Sales

-17.8% decrease from Q3 2019's Total Number of Sales for Needham.

Single-Family	95
Condominiums	11
Multi-Family	0

27

Average Days to Offer

-20.6% decrease from Q3 2019's Average Days to Offer for Needham.

Single-Family	28
Condominiums	17
Multi-Family	NA



\$1.4M

Average Sale Price

+11.7% increase from Q3 2019's
Average Sale Price for Needham.

Single-Family	\$1,420,648
Condominiums	\$785,855
Multi-Family	NA

\$376

Average List \$/SqFt

-3.2% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$401.06
Condominium	\$349.95
Multi-Family	NA

\$377

Average Sale \$/SqFt

-2.3% decrease Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$403.56
Condominium	\$351.23
Multi-Family	NA



WELLESLEY

Third Quarter | 2020

\$242.9M

Total Market Volume

+45.4% increase from Q3 2019's Total Market Volume for Wellesley.

Single-Family	\$231,604,463
Condominiums	\$8,924,000
Multi-Family	\$2,387,500

129

Total Number of Sales

+29.0% increase from Q3 2019's Total Number of Sales for Wellesley.

Single-Family	118
Condominiums	9
Multi-Family	2

36

Average Days to Offer

-21.7% decrease from Q3 2019's Average Days to Offer for Wellesley.

Single-Family	34
Condominiums	78
Multi-Family	11

\$1.9M

Average Sale Price

+12.7% increase from Q3 2019's Average Sale Price for Wellesley.

Single-Family	\$1,962,724
Condominiums	\$991,556
Multi-Family	\$1,193,750

\$481

Average List \$/SqFt

-7.5% decrease Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$512.58
Condominium	\$536.24
Multi-Family	\$393.00

\$461

Average Sale \$/SqFt

-9.5% decrease Year Over Year in the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$503.43
Condominium	\$518.64
Multi-Family	\$360.87



WEST ROXBURY

Third Quarter | 2020

\$66.1M

Total Market Volume

+28.9% increase from Q3 2019's Total Market Volume for West Roxbury.

Single-Family	\$54,081,900
Condominiums	\$10,446,400
Multi-Family	\$1,585,000

97

Total Number of Sales

+14.1% increase from Q3 2019's Total Number of Sales for West Roxbury.

Single-Family	72
Condominiums	23
Multi-Family	2

12

Average Days to Offer

-52.0% increase from Q3 2019's Average Days to Offer for West Roxbury.

Single-Family	12
Condominiums	13
Multi-Family	11



\$682K

Average Sale Price

+12.9% increase from Q3 2019's
Average Sale Price for West Roxbury.

Single-Family	\$751,138
Condominiums	\$454,191
Multi-Family	\$792,500

\$403

Average List \$/SqFt

+11.8% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

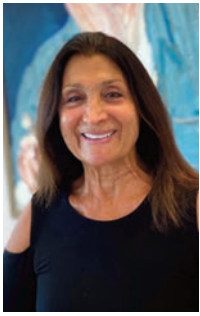
Single-Family	\$415.19
Condominium	\$423.82
Multi-Family	\$368.99

\$407

Average Sale \$/SqFt

+13.6% increase Year Over Year in
the Average Sale \$/SqFt.
By Property Type:

Single-Family	\$426.63
Condominium	\$428.94
Multi-Family	\$365.93



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As a lifetime resident of Greater Boston, I have seen this city and its surrounding neighborhoods grow and evolve while maintaining its history, architecture, and all the things we love as Bostonians. Over 35 years in the business, I have a sophisticated knowledge of real estate, of market conditions and trends, and a loyal following of Buyers and Sellers who rely on my expertise in pricing, marketing and negotiating. I strive to provide an outstanding experience with exceptional attention to detail. If you are thinking of buying, selling, or investing I look forward to hearing from you.

- International Sterling Society
- Member, Greater Boston Real Estate Board
- Member, National Association of Realtors
- ABR, Accredited Buyer Representative
- CRRS, Certified Residential Relocation Specialist
- SRES, Senior Real Estate Specialist
- AHWD, At Home with Diversity
- Relocation Specialists
- Licensed Broker

If you are thinking of buying, selling, or investing, please contact me. A complimentary Comparative Market Analysis will help determine the value of your home in today's real estate market. I look forward to hearing from you.



Data Source: MLS Property Information Network, Inc. As of 11/11/2020. This market report includes sales from all firms in MLSPIN. 2020 Coldwell Banker Residential Brokerage. All Rights Reserved. Coldwell Banker Residential Brokerage fully supports the principles of the Fair Housing Act, and the Equal Opportunity Act. Operated by a subsidiary of NRT, LLC. Coldwell Banker and the Coldwell Banker Logo are registered and unregistered service marks owned by Coldwell Banker Real Estate. LLC.

